Name: Dr. Galit Haim   **Date** June 12, 2023

The College of Management Academic Studies

CURRICULUM VITAE

1. Personal Details

Permanent Home Address: Enter text here.

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Electronic Address: haimgalit1@gmail.com

2. Higher Education

A. Undergraduate and Graduate Studies

M.Sc. 1996-1999 Bar-Ilan University, Israel

Department of Computer Science

Research Area: Machine Learning

Topic: Style-based Text Categorization.

Thesis grade: 93

Advisor: Prof. Moshe Koppel

B.Sc. 1991-1994 Bar Ilan University, Israel

Department of Mathematics and Computer Science

Graduated with excellence.

B. Doctoral Degree and Post-Doctoral Studies Ph.D. 2010-2014 Bar-Ilan University, Israel

Department of Computer Science

Topic: Human Computer Agents Negotiation in Different Cultures

Research Area: Artificial Intelligent, Machine Learning, Multi Agent Systems.

Advisor: Prof. Sarit Kraus.

3. <u>Academic Ranks and Tenure in Institutes of Higher Education</u>

Dates	Institution and Department	Rank/Position
16-present	The College of Management and Academic Studies, the Computer Science faculty	Deputy Dean
2014-present	The College of Management and Academic Studies, the Computer Science faculty	Senior lecturer
2010-2014	Bar Ilan University	Teacher Assistant and researcher

4. <u>Offices in Academic Administration</u>

The faculty of Computer Science

5. <u>Scholarly Positions and Activities outside the Institution</u>

Dates	Institution and Department	Rank/Position
2010-present	Bar Ilan University, The Computer Science Department; Engineer faculty	Teacher Assistant and researcher, Senior lecturer

6. <u>Participation in Scholarly Conferences</u>

a. <u>Active Participation</u>

Date	Name of Conference	Place	Subject of Lecture/Discussion	Role
2022	PRIME (published in SPRINGER)	Valencia	AN Using Local Search in Multi-Issue Bilateral and Repeated Negotiation	Main author
2017	PRIMA	Nice	Ethics by Design: Necessity or Curse?	Co-author
2016	COREDEMA	Hague	Human-Computer Agent Negotiation using Cross Culture Reliability Models	Main author
2014	ECAI	Prague	*Equilibrium Strategies for Human-Computer Negotiation in 3-player market settings.*	Main author
2012	AAMAS	Valencia	*A Culture Sensitive Human-Computer negotiation*	Main author

2010	GDN	Delft	*Learning Human Negotiation Behavior Across Cultures*	Main author
1998	AAAI	Wisconsin	*Style-based Text Categorization: What Newspaper Am I Reading?*	Author

7. **Research Grants**

8. **Scholarships, Awards and Prizes**

2020- The institute of research: the college of management academic studies: 10,000 NIS

2020- The institute of research: the college of management academic studies: 15,000 NIS

2018-The institute of research: the college of management academic studies: 12,000 NIS

2016-The institute of research: the college of management academic studies: 12,000 NIS

2015-The institute of research: the college of management academic studies: 15,000 NIS

9. **Teaching**

a. **Courses Taught in Recent Years**

Year	Course Name	Type: Lecture/Seminar/Workshop/ High Learn Course/Introduction	Degree	No. of Students
2018-present	Seminar in: - Machine Learning; - Deep Learning; - FSD; - Data Science	Lecturer	B.Sc	~100
2015-2018	Algorithms	Lecturer	B.Sc	60+ in each course
2015-2017	Data bases systems	Lecturer	B.Sc	60+ in each course
2013-present	Introduction to computer science	Lecturer	B.Sc	~120
2010-present	Introduction to artificial intelligence	Lecturer	B.Sc	~60
2014-present	Projects mentoring and consulting	Lecturer	B.Sc	30

PUBLICATIONS

A. Ph.D. Dissertation
Human Computer Negotiation in Different Culture.

B. Scientific Publications:
Published

1. Dr. Galit Haim, Jonathan Langer, and Raz Yaniv, *AN Using Local Search in Multi-Issue Bilateral and Repeated Negotiation.* PRIMA 2022

2. Virginia Dignum, Matteo Baldoni, Cristina Baroglio, Maurizio Caon, Raja Chatila, Louise A. Dennis, Gonzalo Génova, Galit Haim, Malte S. Kließ, Maite López-Sánchez, Roberto Micalizio, Juan Pavón, Marija Slavkovik, Matthijs Smakman, Marlies van Steenbergen, Stefano Tedeschi, Leon van der Torre, Serena Villata, Tristan de Wildt: ***Ethics by Design: Necessity or Curse?*** AIES 2018: 60-66

3. G. Haim, Y. Gal, S. Kraus and B. An ,*Human-Computer Negotiation in three player market settings* .Artificial Intelligence Journal. 2017.

4. G. Haim, D. Nissim and Marian Tsetkin, *Human-Computer Agent Negotiation using Cross Culture Reliability Models*, COREDEMA 2016

5. G. Haim, Y. Gal, S. Kraus and B. An, *Human-Computer Negotiation in 3-player market settings*. ECAI 2014

6. - G. Haim, Y. Gal, S. Kraus and B. An, *Equilibrium Strategies for Human-Computer Negotiation in 3-player market settings*. AAMAS 2014 HAIDM workshop.

7. G. Haim, Y. Gal, S. Kraus, M. Gelfend. *A Culture Sensitive Human-Computer negotiation*, AAMAS 2012.

8. G. Haim, *A Culture Sensitive Computer-Agent in a Non-Binding Multi-Round Bilateral Negotiation*, EASSS, 2011.

9. G. Haim, Y. Gal, S. Kraus and Y. Blumberg, *Learning Human Negotiation Behavior Across Cultures*, Group Decision and Negotiation, 2010.

10. S. Argamon ,M. Koppel ,G. Avneri, *Routing Documents According to Style*, In Proceedings of First International Workshop on Innovative Information Systems, 1998.

11. S. Argamon-Engelson, M. Koppel and G. Avneri, *Style-based Text Categorization: What Newspaper Am I Reading?* AAAI, 1998.

C. <u>Summary of my Research Activities and Future Plans</u>

- Human Computer Agent Negotiation.
- Co-operation with the Psychology faculty at the College of Management Academic Studies. Predict human behavior in outbreak disease.
- Co-operation the Psychology faculty at at the College of Management Academic Studies. Building distance measure using IOT to measure distance amongst people whilst one of them has a flu.

<u>Future:</u>
- Complete the research discussed above.
- Human Computer Agent Negotiation: Build auto negotiator agent which uses on line history negotiation in complete\incomplete information settings.