

## **Professor Erez Siniver**

School of Economics, College of Management (COMAS)

## **CURRICULUM VITAE**

## 1. Personal Details

Electronic Address: sinivr@colman.ac.il

## 2. Military Service

1981 – 1986 Israeli Air Force

Section Head, Economic and Planning Department

## 3. Education

1990 - 1997	Boston University, Boston, USA	
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Ph.D. (Economics). Thesis: Russian Immigration to Israel

1986 - 1988 Tel-Aviv University, Tel-Aviv, Israel

Post-Graduate Studies (Business Administration)

1982 - 1985 Tel-Aviv University, Tel-Aviv, Israel

MBA (Business Administration)

1977 - 1981 Technion - Israel Institute of Technology, Haifa, Israel

B.Sc. (Industrial and Management Engineering)

## 4. Academic Ranks and Tenure in Institutes of Higher Education

Dates	Institution and Department	Rank/Position
2013 - Present	School of Economics, COMAS, Israel	Associate Professor
1996 - 2013	School of Economics, COMAS, Israel	Senior Lecturer
1997 - 2006	Department of Economics, Hebrew University, Israel	Adjunct Lecturer
1994 - 1996	Department of Economics, Boston University, Boston, USA	Adjunct Lecturer

## 5. Academic Positions

Dates Institution and Department		Rank/Position	
2015 – present	School of Economics, COMAS	Head of the Graduate Program	



2012 – 2015	School of Economics, COMAS	Vice Dean
2005 – 2012	School of Economics, COMAS	Dean
1997 – 2005	School of Economics, COMAS	Students Dean

# 6. <u>Academic Director of Heth Academic Center for Research of Competition and</u> Regulation

Development of an academic research program in the field of competition and regulation

Academic supervision of conferences held by the center

Research staff development

Academic supervision of the publication of an online journal for updating researchers engaged in the field of competition and regulation in Israel.

## 7. Academic Initiative

**Evening Economics Study Program** 

The Joint Economics and Law Program

The Joint Economics and Behavioral Science Program

**Expansion of specializations in elective studies** 

**Program that Combines Economics Studies with Real Estate Appraisal** 

The Master's Degree Program in Applied Economics

During the period 2005–12, I organized an annual conference in memory of Professor Haim Barkai, the founder of the School of Economics at the College of Management Academic Studies. These conferences have been attended by top Israeli economists.

## 8. Presentations in Academic Conferences

Note: Since Latest Promotion is Symbolized by "\*"

#### 01/2002

#### ASSA, Atlanta, USA

"Language-Skill Complementarity: Returns to Immigrant Language Acquisition" speaker

## 07/2006

## PET, Hanoi, Vietnam

"Effect of Peer Groups on individual outcomes". speaker



## 09/2007

## IAREP, Ljubljana, Slovenia

"The Effect of Peer Groups on Individual Outcomes". Speaker and Session Chair

## 09/2007

## EALE, Oslo, Norway

"Incentives to Invest in Studying the Native Language of a Host Country". speaker

#### 07/2008

## IAREP, Rome, Italy

"Culture, Investment in Language and Earnings". Speaker and Session Chair

#### 02/2009

## ASSA, San Francisco, USA

"Why Is an Elite Undergraduate Education Valuable? Evidence from Israel". speaker

#### 07/2009

## IAREP, Halifax, Canada

"Testing for Statistical Discrimination: The Case of Immigrant physicians in Israel". speaker

## 09/2009

## EALE, Tallinn, Estonia

"Testing for Statistical Discrimination: The Case of Immigrant Physicians in Israel". speaker

## 06/2010

## EALE, London, England

"Why Is an Elite Undergraduate Education Valuable? Evidence from Israel". speaker

#### 09/2010

## IAREP, Cologne, Germany

"Social Involvement and Level of Income among Immigrants: New Evidence from the Israeli Experience". **Speaker** and **Chair** 

#### 07/2011

#### IAREP, Exeter, England

"Cheating on Exams: The Case of Israeli students". speaker

#### 10/2011

## The Clute Institute, Las Vegas, USA

- "Explaining the Gender Wage Gape among Educated Men and Women in Israel: The Price of Having Children". **speaker**
- "All You Can Eat Buffet: Entry Price, the Fat Tax and Meal Cessation". speaker

## 09/2012

#### IAREP, Wroclaw, Poland

- "Is There Motherhood Wage Penalty for High Skill Women?". Speaker and Session Chair
- "Heuristics in Cognitive Reasoning: a Field Experiment among Israeli Students". speaker

## 10/2012



#### Global Academic of Business and Economics Research, New York, USA

"Enclaves, Culture Differences and Economics Performance of Minorities". speaker

#### 04/2013

## CReAM conference "MIGRATION: Global Development, New Frontier" held at University College London.

"Even Education has its Limits: Closing the Wage Gap". speaker

## 07/2013

## WEAI Conference, Seattle, USA

"Overeating in All-You-Can-Eat Buffet: Paying Before Vs. Paying After". speaker

#### \*07/2014

## **IAREP, Paris, France**

"Kissing the Mezuzah: Is There an Observable Benefit?". Speaker and Session Chair

## \*09/2015

## IAREP, Sibiu, Romania

- "Institutional Versus Labor Market Discrimination: The Case of Israeli Arabs". speaker
- "Kissing the mezuzah and cognitive performance: Is there an observable benefit?" **speaker**

## \*07/2016

## IAREP, Wageningen, Netherland

"Wage Gap in the Family – an Economic Decision!". Speaker and Session Chair

#### \*09/2017

#### IAREP, Rishon Letzion, Israel

"Public Sector Versus Private Sector: Institutional and Market Discrimination in Employment". **speaker** 

#### \*07/2018

#### IAREP, London, England

"Losing a real-life lottery and dishonest behavior". Speaker and Session Chair

## \*09/2019

## IAREP, Dublin, Ireland

"Do Tightwads Cheat More? Evidence from Three Field Experiments". Speaker

## \*06/2<u>022</u>

Israel Economics Association, Annual meeting, Israel.

"Do Restaurant Customers who receive an unreasonably Low Bill Bring it to the Server's

Attention? Speaker

## \*06/2023

IAREP, Nice, France



"Groceries Delivered by Mistake: An Experimental Study of Customers' Honesty, Speaker and session chair.

\*08/2024

IAREP, Dundee, Scotland

"Female Attractiveness Engenders Honesty Among Men but Dishonesty among Women". Speaker and session chair.

## 9. Participation in Academic Conferences (without Presentation)

#### 1/2010

ASSA Annual Meeting, San Francisco, USA

#### 8/2010

World Congress, Econometric Society, Shanghai, China

#### 1/2011

ASSA Annual Meeting, Denver, USA

#### 1/2012

ASSA Annual Meeting, Chicago, USA

## 1/2013

ASSA Annual Meeting, San Diego, USA

#### \*1/2014

ASSA Annual Meeting, Philadelphia, USA

#### \*1/2015

ASSA Annual Meeting, Boston, USA

## <u>\*1/2016</u>

ASSA Annual Meeting, San Francisco, USA

#### \*1/2017

ASSA Annual Meeting, Chicago, USA

#### \*1/2018

ASSA Annual Meeting, Philadelphia, USA

#### \*1/2019

ASSA, Annual Meeting, Atlanta, USA

## 10.Teaching

a. Courses Taught in Recent Years



Year	Course Name	Type: Lecture/Seminar/Workshop/	Degree	No. of
		High Learn Course/Introduction		Students
1996-	Introduction to	Lecture	B.A	80
Current	Micro and Macro			
1996-	Macro A and Macro	Lecture	B.A	85
Current	В			
1996-	Labour Economics	Lecture	M.A	60
Current				
2006-	Economics	Lecture	M.B.A	40
Current				
2015-	Practicum	Seminar	M.A	60
Current				

## 11. Professional Experience

2/1981- 3/1986	Israeli Air-Force
	Section Head, Economic and Planning Department.
4/1986 - 9/1989	Maman Cargo Terminal, Israel
	Director, Planning and Economic Department.
9/1989 - 9/1992	Z.V.I Construction co. inc, Boston
	Director, Controlling Department.
5/1992 - 8/1994	M.L.L Software, Israel
	Head, Marketing and Service Department.
2005 - 2012	Netvision013 Company
	Outside director
2002 - 2006	Solomon Mutual Fund Company
	Outside Director
2006 - 2008	Prisma Mutual Fund Company
	Outside Director
2012 - Current	Sigma Mutual Fund Company
	Outside Director



## 12.Awards

Note: Since Latest Promotion is Symbolized by "\*"

Outstanding Researcher, College of Management: 2011, \*2014, \*2017, \*2019, \*2021.

<u>Outstanding Lecturer</u>, College of Management: 2007, 2008, 2009, 2010, 2011, 2012, 2013, \*2014, \*2015, \*2016, \*2017, \*2018

Outstanding Lecturer: Hebrew University: 2002, 2003, 2004.

## 13. Reviewing for refereed journals

**Applied Economics** 

B.E Journal of Economics Analysis and Policy

**Economics Bulletin** 

**Economics Letters** 

European Economic Review

**Experimental Economics** 

Journal of Behavioral and Experimental Economics

Journal of Economic Behavioral and Organization

Journal of Economic Psychology

Journal of Economic Studies

Journal of population Economics

International Journal of Manpower

**Labour Economics** 



## 14. Publication

#### Ph.D. Dissertation

"Russian Immigration to Israel", 1996, 150, English, Boston University, Advisors: Kevin Lang, Peter Doeringer, Eli Berman.

## **Articles in Refereed Journals**

Note: Since Latest Promotion is Symbolized by"\*"

## **Published**

\*Erez Siniver, Yossef Tobol, Gideon Yaniv (2024), "Color-Dependent Dishonesty in a Game of Chance" International Journal Of Psychology, Forthcoming. Journal Ranking: SJR: 47/5500, Q1, H-INDEX: 78 Impact Factor: 3.2

Google Scholar Citation: 0

Contribution to the paper: **Siniver** 33%, Tobol 33%, Yaniv 33%

\*Zeev Shtudiner, Erez Siniver, Yossef Tobol, Gideon Yaniv (2023), "Female Attractiveness Engenders Honesty Among Men but Dishonesty among Women".

Journal of Economic Behavior and Organization, Vol 218, pp: 592-598, February 2024.

Journal Ranking: SJR: 31/212, Q1, in HRM; IDEAS/RePEc: 51/2090; CL INDEX: 33/1168, A

Impact Factor: 2.24

Georgie Scholar Citation: 5

Google Scholar Citation: 5

Contribution to the paper: Shtudiner 25%. Siniver 25%, Tobol 25%, Yaniv 25%

\*Erez Siniver, Yossef Tobol, Gideon Yaniv (2023) "Celebrity Commercial Boosts Viewer' Dishonesty: An Experimental Study", Review of Behavioral Economics, Vol 10, Number 3, pp. 189-202.

Journal Ranking: SJR: 124/668, Q1; H-Index: 12, G-Index:25 Impact Factor: 1.2

Google Scholar Citation: 4

Contribution to the paper: **Siniver** 40%, Tobol 30%, Yaniv 30%

\*Erez Siniver, Yossef Tobol' Gideon Yaniv (2022) "Urge to Void and Dishonest Behavior: Evidence from a Field Experiment", Economics Letters, Vol 16, July 2022.' Journal Ranking: SJR: 191/668, Q2; IDEAS/RePEc: 51/2090; CL INDEX: 46/1168, A Impact Factor: 1.745 Google Scholar Citation: 6 Contribution to the paper: Siniver 40%, Tobol 30%, Yaniv 30%

\*Yossef Tobol, Erez Siniver, Gideon Yaniv (2022) "Do Restaurant Customers Who Receive an Unreasonably Low Bill Bring it to the Server's Attention? A Field Experiment on Dishonesty", Journal of Economic Psychology, Vol 90, June 2022.

Journal Ranking: SJR: 150/668, Q1; IDEAS/RePRc: 132/2090; CL INDEX: 98/1168, A Impact Factor: 3.0

Google Scholar Citation: 6

Contribution to the paper: Tobol 40%, Siniver 30%, Yaniv 30 %

\*Erez Siniver, Yossef Tobol, Gideon Yaniv (2022) "Collective Punishment and Aggregate Dishonesty in the Die-under-the-Cup-Task", Experimental Psychology, Vol 69(1), pp: 40-45. Journal Ranking: SJR: 112/475 in Art and Humanities (Q1). Impact Factor: 1.19
Google Scholar Citation: 0

Contribution to the paper: Siniver 40%, Tobol 30%, Yaniv: 30%



\*Yossef Tobol, **Erez Siniver**, Gideon Yaniv (2021) "Covid-19 Vaccinated and Subsequent Dishonest Behavior: Experimental Evidence" Journal of Neuroscience Psychology and Economics, Vol 14(3), pp. 131-137. 7.

Journal Ranking: SJR: 124/538, Q2, in Psychology, IDEAS/RePEc: 245/2090

Impact Factor: 1.23

Google Scholar Citation: 5

Contribution to the paper: Tobol 40%, Siniver 35%, Yaniv 25.

\*Erez Siniver (2021) "Do Happy People Cheat Less? A Field Experiment on Dishonesty", Journal of Behavioral and Experimental Economics, Vol 91, April 2021. Journal Ranking: SJR: 108/538, Q1, in Social Sciences, IDEAS/RePEc: 240/2090 Impact Factor: 1.145 Google Scholar Citation: 7

Contribution to the paper: Siniver 100%

\*Yossef Tobol, **Erez Siniver**, Gideon Yaniv (2020) "Dishonesty and Mandatory Mask Wearing in the Covid-19 Pandemic" *Economics Letters*, Vol 197(8), pp. 617-627. Journal Ranking: SJR: 191/668, Q2; IDEAS/RePEc: 51/2090; CL INDEX: 46/1168, A Impact Factor: 1.745
Google Scholar Citation: 18
Contribution to the paper: Tobol 40%, **Siniver 35%**, Yaniv 25%

\*Yossef Tobol, Erez Siniver, Gideon Yaniv (2020) "Do Tightwads Cheat More? Evidence from Three Field Experiments" *Journal of Economic Behavior and Organization*, 2020, Vol 180, pp. 148-158.
 Journal Rank: SJR: 31/212, Q1, in HRM; IDEAS/RePEc: 51/2090; CL INDEX: 33/1168, A Impact Factor: 2.24
 Google Scholar Citation: 5
 Contribution to the paper: Tobol 40% Siniver 40% Vaniv 20%

Contribution to the paper: Tobol 40%, **Siniver 40%**, Yaniv 20%

11. \*Gideon Yaniv, Yossef Tobol, **Erez Siniver** (2020) "Self-Portrayed Honesty and Behavioral dishonesty", *Ethics and Behavior*, Vol 30(8), pp: 617-627.

Journal Ranking: SJR: 135/263, Q3, in Psychology Impact Factor: 1.615

Google Scholar Citation: 11

Contribution to the paper: Yaniv 40%, Tobol 25%, **Siniver 35%** 

12. \*Gideon Yaniv, Doron Greenberg, Erez Siniver (2019) "Telling an Impossible Lie: Detecting Individual Cheating in a Die Under the Cup Task" Review of Behavioral Economics, Vol 6(2), pp:119-131
Journal Ranking: N/A
Impact Factor: 1.07
Google Scholar Citation: 5
Contribution to the paper: Vaniv 40 Greenberg 30% Siniver 35%

Contribution to the paper: Yaniv 40, Greenberg 30%, Siniver 35%

13. \*Erez Siniver and Gideon Yaniv (2019) "Optimism, Pessimism, Mood Swings and Dishonest Behavior", *Journal of Economic Psychology*, Vol 72, pp: 54-63. Journal Ranking: SJR: 150/668, Q1; IDEAS/RePRc: 132/2090; CL INDEX: 98/1168, A Impact Factor: 3.0 Google Scholar Citation: 19

Contribution to the paper: Siniver 70%, Yaniv 30%



14. \*Dalit Gafni and **Erez Siniver** (2018) "The Motherhood Penalty: Is It a Wage Dependent Family Decision" *B.E. Journal of Economics Analysis and Policy*, Vol 18(4). Journal Ranking: SJR: 312/668, Q2; IDEAS/RePEc: 167/2090; CL INDEX: 218/1168, B Impact Factor: 0.592
Google Scholar Citation: 5

Gafni 50%, Siniver 50% Contribution to the paper:

15. \*Erez Siniver and Gideon Yaniv (2018) "Losing a Real-life lottery and Dishonest Behavior", Journal of *Behavioral and Experimental Economics*, Vol 75, pp. 26-30. Journal Ranking: SJR: 108/538, Q1, in Social Sciences. IDEAS/RePEc: 240/2090

Impact Factor: 1.145

Google Scholar Citation: 14

Siniver 75%, Yaniv 25% Contribution to the paper:

16. \*Erez Siniver, Yossef Tobol, Gideon Yaniv (2018) "Do Higher Achievers Cheat Less? An Experiment of Self-Revealing Individual Cheating" *Journal of Behavioral and Experimental Economics*, Vol 68, pp. 91-96.

Journal Ranking: SJR: 108/538, Q1, in Social Sciences, IDEAS/RePEc: 240/2090 Impact Factor: 1.145

Google Scholar Citation: 32

Contribution to the peper:

Contribution to the paper: **Siniver 50%,** Tobol 25%, Yaniv 25%

17. \*Gideon Yaniv and **Erez Siniver** (2016) "The (Honest) Truth about Rational Dishonesty" *Journal of Economic Psychology*, Vol 53(C), pp: 131-140.
Journal Ranking: SJR: 150/668,Q1; IDEAS/RePEc:132/2090; CL INDEX: 98/1168, A Impact Factor: 3.0
Google Scholar Citation: 39
Contribution to the paper: Yaniv 55%, **Siniver 45%** 

18. \*Gil Epstein, Dalit Gafni, **Erez Siniver** (2016(3)) "Institutional Versus Labor Market Discrimination: The Case of Israeli Arabs, *Economics Bulletin*, pp:1670-1685.

Journal Ranking: SJR: 225/668, Q3, IDEAS/RePEc:103/2090, CL INDEX: 257/1168, B Impact Factor: 0.31

Google Scholar Citation: 6

Contribution to the paper.

Engtain 320/ Cofni 220/ Siniver 230/

Contribution to the paper: Epstein 33%, Gafni 33%, Siniver 33%

19. \*Erez Siniver and Gideon Yaniv (2015) "Kissing the Mezuzah and Cognitive Performance: Is There an Observable Benefit?" *Journal of Economic Behavior & Organization*, Vol 117, pp: 40-46.
Journal Ranking: SJR: 31/212, Q1, in HRM; IDEAS/RePEc: 51/2090; CL INDEX: 33/1168, A
Impact Factor: 2.24
Google Scholar Citation: 7

Contribution to the paper: Siniver 75%, Yaniv 25%

20. \*Dalit Gafni and **Erez Siniver** (2015) "Is there a Motherhood Wage Penalty for Highly Skilled Women?" *B.E. Journal of Economic Analysis and policy*, Vol 15(3), pp: 1353-1380. Journal Ranking: SJR: 312/668, Q2; IDEAS/RePEc: 167/2090; CL INDEX: 218/1168, B Impact Factor: 0.592
Google Scholar Citation: 29
Contribution to the paper: Gafni 50%, **Siniver 50%** 

21. \*Gil Epstein, Dalit Gafni, **Erez Siniver** (2015) "Even Education and Experience Has It's Limits: Closing the Wage Gap" *Journal of Economic Studies*, Vol 42(5), pp: 908-928. Journal Ranking: SJR: 98/394, Q2, IDEAS/RePEc: 358/2090, CL INDEX: 384/1168, C Impact Factor: 0.8 Google Scholar Citation: 7

Contribution to the paper: Epstein 33%, Gafni 33%, Siniver 33%



22. \*Gil Epstein and **Erez Siniver** (2015) "Cultural Differences and the Economic Performance of Minorities and Immigrants" *A Journal of African Migration*, Issue 8, pp: 82-113. Journal Ranking: N/A Impact Factor: N/A Google Scholar Citation: 5 Contribution to the paper: Epstein 50%, **Siniver 50%** 

23. \*Gideon Yaniv and **Erez Siniver** (2015) "Indoor Tanning, Sun Bathing and the Hazard of Skin Cancer: The Effect of the Tan Tax" *Theoretical Economics Letters*, Vol 5(1). Journal Ranking: N/A Impact Factor: 0.79 Google Scholar Citation: 3 Contribution to the paper: Yaniv 55%, **Siniver 45%** 

24. \*Eyal Lahav, Nir Arad, **Erez Siniver** (2015) "Do Differing Pay Schemes Help Close the Gender Gap in Overconfidence" *Economics Bulletin*, Vol 35(1), pp. 30-36. Journal Ranking: SJR: 225/668, Q3, IDEAS/RePEc:103/2090, CL INDEX: 257/1168, B Impact Factor: 0.31

Google Scholar Citation: 3

Contribution to the paper: Lahav 50%, Arad 10%, **Siniver** 40%

25. \*Yuval Arbel, Ronen Bar-El and, **Erez Siniver**, Yossef Tobol (2014) "Roll a die and Tell a Lie – What Affects Honesty?" *Journal of Economics Behavior and Organization*, Vol 107(part A), pp: 153-172.

Journal Ranking: SJR: 31/212,Q1, in HR; IDEAS/RePEc: 51/2090; CL INDEX: 33/1168, A Impact Factor: 2.24

Google Scholar Citation: 61

Contribution to the paper: Arbel 30% Bar-El 10% Siniver 30% Tobol 30%

Contribution to the paper: Arbel 30%, Bar-El 10%, **Siniver 30%**, Tobol 30%

26. \*Yuval Arbel, Yossef Tobol, **Erez Siniver** (2014) "Social Involvement, Income and Employment Among Immigrants: The Israeli Experience" *International Journal of Manpower*, Vol 35(6), pp: 798-816.

Journal Ranking: SJR: 103/212, Q2, in HRM Impact Factor: 0.661

Google Scholar Citation: 5

Contribution to the paper: Arbel 33%, Tobol 33%, **Siniver 33%** 

27. **Erez Siniver**, Yosef Mealem, Gideon Yaniv (2013) "Overeating in All-You-Can-Eat Buffet: Paying Before vs. Paying After" *Applied Economics*, Vol 45(35), pp: 4940-4948. Journal Ranking: SJR: 297/668, Q2; IDEAS/RePEc: 125/2090; CL INDEX: 102/1168, A Impact Factor: 0.968
Google Scholar Citation: 15

Contribution to the paper: **Siniver 55%,** Mealem 10%, Yaniv 35%

28. **Erez Siniver**, Dalit Gafni(2013) "Cheating on Exams: The Case of Israeli Students" *College Student Journal*, Vol 47(4), pp: 593-604.

Journal Ranking: N/A
Impact Factor: N/A
Google Scholar Citation: 17
Contribution to the paper:

Siniver 50%, Gafni 50%

29. Yosef Mealem, **Erez Siniver**, Gideon Yaniv (2012) "Patient Compliance, Physician Empathy and Financial Incentives within a Principal – Agent Framework" *Journal of Socio-Economics*, Vol 41(6), pp: 827-830.

Journal Ranking: SJR: 108/538, Q1, in Social Sciences Impact Factor: 1.145

Google Scholar Citation: 4

Contribution to the paper: Mealem 33%, **Siniver 33%**, Yaniv 33%

30. Gil Epstein and **Erez Siniver** (2012) "Can an Ethnic Group Climb up from the Bottom of the Ladder?" *Economics Bulletin*, Vol 32(3), pp: 2414-2441.

Journal Raking: :SJR: 225/668, Q3, IDEAS/RePEc:103/2090

Impact Factor: 0.31

Google Scholar Citation: 7 Contribution to the paper :Epstein 50%, **Siniver 50%** 





31. **Erez Siniver** and Gideon Yaniv (2012) "All-You-Can-Eat Buffet: Entry Price, the Fat Tax and Meal Cessation" *B.E. Journal of Economics Analysis and Policy*, Vol 12(1), Article 16. Journal Raking: SJR: 312/668, Q2; IDEAS/RePEc: 167/2090; CL INDEX: 218/1168, B Impact Factor: 0.592
Google Scholar Citation: 14
Contribution to the paper: Siniver 65%, Yaniv 35%

32. **Erez Siniver** (2012) "Testing for Statistical Discrimination: The Case of Immigrant Physicians in Israel", *Labour*, Vol 25(2), pp: 155-166.
Journal Ranking: SJR: 75/668, Q1, in Art and Humanities.
Impact Factor: 0.463
Google Scholar Citation: 18
Contribution to the paper: Siniver 100%

33. Kevin Lang and **Erez Siniver** (2011) "Why is an Elite Undergraduate Education Valuable? Evidence from Israel" *Labour Economics*, Vol 18(6), pp: 767-777.

Journal Ranking: SJR: 34/512, Q1,in HRM; IDEAS/PePEc: 72/2090; CL INDEX: 70/1168, Impact Factor: 1.885

Google Scholar Citation: 53

Lang 50%, Siniver 50% Contribution to the paper:

34. Kevin Lang and **Erez Siniver** (2010) "The Return to English in a Non - English Speaking Country: Russian Immigrants and Native Israelis in Israel" *B.E. Journal of Economic Analysis and Policy*, Vol 9(1), Article 50.

Journal Ranking: SJR: 312/668, Q2; IDEAS/RePEc: 167/2090; CL INDEX: 218/1168, B Impact Factor: 0.592

Google Scholar Citation: 81

Contribution to the paper: Lang 50% Siniver 509/

Contribution to the paper: Lang 50%, **Siniver 50%** 

35. Eli Berman, Kevin Lang, Erez **Siniver** (**2003**) "Language-Skill Complementarity: Returns to Immigrant Language Acquisition" *Labour Economics*, Vol 10(3), pp. 265-290. Journal Ranking: SJR: 34/512, Q1, in HRM; IDEAS/PePEc: 72/2090; CL INDEX: 70/1168, Impact Factor: 1.885

Google Scholar Citation: 300

Contribution to the paper: Berman 33%, Lang 33%, Siniver 33%

## **Articles or Chapters in Scientific Books**

#### **Published**

1. Erez Siniver (2010) "Culture, Investment in Language and Earnings", In Gil Epstein, Ira Gars (Ed.), Migration and Culture, Frontiers of Economics and Globalization, Vol 8 (chapter 11), pp. 269-292, Emerald Group Publishing.

Journal Ranking:N/A

Impact Factor: N/A

Google Scholar Citation:7

Contribution to the paper: Siniver 100%

## **Working Papers:**

- 1. "Can an Ethnic Group Climb up from the Bottom of the Ladder" (with Gil Epstein). IZA Discussion Paper no. 6796.
- "Social Involvement, Level of Income and Employment among Immigrants: The Israeli Experience" (with Yuval Arbel and Yossef Tobol). IZA Discussion Paper no. 6416.
- 3. "Language-Skill Complementarity: Returns to Immigrant Language Acquisition" (with



Eli Berman and Kevin Lang). NBER Working Paper no. 7737, Jun 2000.

- 4. "The Return to English in a Non English Speaking Country: Russian Immigrants and Native Israelis in Israel" (with Kevin Lang), NBER Working Paper no. 12464, Aug 2006.
- 5. "Why is an Elite Undergraduate Education Valuable? Evidence from Israel" (with Kevin Lang). NBER Working Paper no. 16730, Jan 2011.