



Name: Erez Siniver

School of Economics, College of Management (COMAS)

Date: 04/07/2016

CURRICULUM VITAE

1. Personal Details

Permanent Home Address: 4 Weiss st., Tel-Aviv, Israel

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2. Higher Education

1977 - 1981 Technion - Israel Institute of Technology, Haifa, Israel
B.Sc. (Industrial and Management Engineering)

1982 - 1985 Tel-Aviv University, Tel-Aviv, Israel
MBA (Business Administration)

1986 - 1988 Tel-Aviv University, Tel-Aviv, Israel
Post-Graduate Studies (Business Administration)

1990 - 1997 Boston University, Boston, USA
Ph.D. (Economics). Thesis: Russian Immigration to Israel

3. Academic Ranks and Tenure in Institutes of Higher Education

Dates	Institution and Department	Rank/Position
1994 - 1996	Department of Economics, Boston University, Boston, USA	Lecturer
1997 - 2006	Department of Economics, Hebrew University, Israel	Adjunct Lecturer
1996 -2013	School of Economics, COMAS, Israel	Senior Lecturer
2013-Present	School of Economics, COMAS, Israel	Associate Professor

4. Offices in Academic Administration



The College of Management
Academic Studies

Dates	Institution and Department	Rank/Position
1997 – 2005	Department of Economics, COMAS	Students Dean
2005 – 2012	Department of Economics, COMAS	Dean
2012 – 2015	School of Economics, COMAS	Vice Dean
2015 – present	School of Economics, COMAS	Head of the Graduate Program

5. Participation in Scholarly Conferences

a. Active Participation

07/2006

PET, Hanoi, Vietnam

"Effect of Peer Groups on individual outcomes". **speaker**

09/2007

IAREP, Ljubljana, Slovenia

"The Effect of Peer Groups on Individual Outcomes". **speaker**

09/2007

EALE, Oslo, Norway

"Incentives to Invest in Studying the Native Language of a Host Country". **speaker**

07/2008

IAREP, Rome, Italy

"Culture, Investment in Language and Earnings". **speaker**

02/2009

ASSA, San Francisco, USA

"Why Is an Elite Undergraduate Education Valuable? Evidence from Israel". **speaker**

07/2009

IAREP, Halifax, Canada

"Testing for Statistical Discrimination: The Case of Immigrant physicians in Israel". **speaker**

09/2009

EALE, Tallinn, Estonia

"Testing for Statistical Discrimination: The Case of Immigrant Physicians in Israel". **speaker**

06/2010

EALE, London, England

"Why Is an Elite Undergraduate Education Valuable? Evidence from Israel". **speaker**

09/2010

IAREP, Cologne, Germany

"Social Involvement and Level of Income among Immigrants: New Evidence from the Israeli Experience". **speaker**

07/2011

IAREP, Exeter, England

"Cheating on Exams: The Case of Israeli students". **speaker**

10/2011

The Clute Institute, Las Vegas, USA



The College of Management
Academic Studies

- "Explaining the Gender Wage Gape among Educated Men and Women in Israel: The Price of Having Children". **speaker**
- "All You Can Eat Buffet: Entry Price, the Fat Tax and Meal Cessation". **speaker**

09/2012

IAREP, Wroclaw, Poland

- "Is There Motherhood Wage Penalty for High Skill Women?". **speaker**
- "Heuristics in Cognitive Reasoning: a Field Experiment among Israeli Students". **speaker**

10/2012

Global Academic of Business and Economics Research, New York, USA

"Enclaves, Culture Differences and Economics Performance of Minorities". **speaker**

04/2013

CRAM conference "MIGRATION: Global Development, New Frontier" held at University College London.

"Even Education has its Limits: Closing the Wage Gap". **speaker**

07/2013

WEAI Conference, Seattle, USA

"Overeating in All-You-Can-Eat Buffet: Paying Before Vs. Paying After". **speaker**

07/2014

IAREP, Paris, France

"Kissing the Mezuzah: Is There an Observable Benefit?". **speaker**

09/2015

IAREP, Sibiu, Romania

- "Institutional Versus Labor Market Discrimination: The Case of Israeli Arabs". **speaker**
- "Kissing the mezuzah and cognitive performance: Is there an observable benefit?" **speaker**

6. Teaching

a. Courses Taught in Recent Years

Year	Course Name	Type: Lecture/Seminar/Workshop/ High Learn Course/Introduction	Degree	No. of Students
1996- Current	Introduction of Micro and Macro	Lecture	B.A	70
1996- Current	Macro A and Macro B	Lecture	B.A	70
1996- Current	Labour Economics	Lecture	B.A	70
2006- Current	Economics	Lecture	M.B.A	40
2015- Current	Practicum	Seminar	M.A	25

7. Professional Experience

2/1981- 3/1986 Israeli Air-Force



Section Head, Economic and Planning Department.

4/1986 - 9/1989

Maman Cargo Terminal, Israel
Director, Planning and Economic Department.

9/1989 - 9/1992

Z.V.I Construction co. inc, Boston
Director, Controlling Department.

5/1992 - 8/1994

M.L.L Software, Israel
Head, Marketing and Service Department.

2005 - 2012

Netvision013 Company
Outside director

2002 - 2006

Solomon Mutual Fund Company
Outside Director

2006 - 2008

Prisma Mutual Fund Company
Outside Director

2012 - Current

Sigma Mutual Fund Company
Outside Director

PUBLICATIONS

A. Ph.D. Dissertation

"Russian Immigration to Israel", 1996, 150, English, Boston University, Advisors: Kevin Lang, Peter Doeringer, Eli Berman.

B. Articles in Refereed Journals

Published

1. "The (Honest) Truth about Rational Dishonesty" (with Gideon Yaniv), *Journal of Economic Psychology*, Accepted: January 2016.
2. "Kissing the mezuzah and cognitive performance: Is there an observable benefit?" (with Gideon Yaniv), *Journal of Economic Behavior & Organization*, September 2015, Vol 117, pp: 40-46.
3. "Is there a Motherhood Wage Penalty for Highly Skilled Women?" (with Dalit Gafni), *B.E. Journal of Economic Analysis*, July 2015, Vol 15(3), pp: 1353-1380.
4. "Even Education and Experience Has Its Limits: Closing the Wage Gap" (with Dalit Gafni and Gil Epstein), *Journal of Economic Studies*, 2015, Vol 42, Issue 5, pp: 908-928.
5. "Cultural Differences and the Economic Performance of Minorities and Immigrants" (with Gil Epstein), *A Journal of African Migration*, June 2015, Issue 8.
6. Indoor Tanning, Sun Bathing and the Hazard of Skin Cancer: The Effect of the Tan Tax" (with Gideon Yaniv), *Theoretical Economics Letters*, Vol 5(1), 2015.
7. "Do Differing Pay Schemes Help Close the Gender Gap in Overconfidence" (with Eyal Lahav and Nir Arad), *Economics Bulletin*, Vol 35(1), pp: 30-36, 2015.
8. "Roll a die and Tell a Lie – What Affects Honesty?" (with Yuval Arbel, Ronen Bar-El and Yossef Tobol), *Journal of Economics Behavior and Organization*, Vol 107, Issue PA, pp: 153-172, 2014.
9. "Social Involvement, Income and Employment among Immigrants: The Israeli Experience" (with Yuval Arbel and Yossef Tobol), *International Journal of Manpower*, Vol 35(6), pp: 798-816, 2014.
10. "Overeating in All-You-Can-Eat Buffet: Paying Before vs. Paying After" (with Gideon Yaniv and Yosef Mealem), *Applied Economics*, Vol 45(35), pp: 4940-4948, 2013.
11. "Cheating on Exams: The Case of Israeli Students" (with Dalit Gafni and Itamar Shabtai), *College Student Journal*, Vol 47(4), pp: 593-604, 2013.
12. "Patient Compliance, Physician Empathy and Financial Incentives within a Principal – Agent Framework" (with Gideon Yaniv and Yosef Mealem), *Journal of Socio-Economics* 41(6), pp: 827-830, 2012.
13. "Can an Ethnic Group Climb up from the Bottom of the Ladder?" (with Gil Epstein), *Economics Bulletin* 32(3), pp: 2414-2441, 2012.
14. "All-You-Can-Eat Buffet: Entry Price, the Fat Tax and Meal Cessation" (with Gideon Yaniv), *The B.E. Journal of Economics Analysis and Policy*, Iss.1 (Topics), Article 16, 2012.
15. "Testing for Statistical Discrimination: The Case of Immigrant Physicians in Israel", *Labour*, 25(2), pp: 155-166, 2011.
16. "Why is an Elite Undergraduate Education Valuable? Evidence From Israel" (with Kevin Lang),

Labour Economics 18(6), pp: 767-777, 2011.

17. "The Return to English in a Non- English Speaking Country: Russian Immigrants and Native Israelis in Israel" (with Kevin Lang), *The B.E Journal of Economic Analysis and Policy* 9 (Issue 1, topics) Article 50, 2010.
18. "Language-Skill Complementarity: Returns to Immigrant Language Acquisition" (with Eli Berman and Kevin Lang) *Labour Economics* 10(3), pp: 265-290, 2003.

C. Articles or Chapters in Scientific Books

Published

1. "Culture, Investment in Language and Earnings", In Gil Epstein, Ira Gars (Ed.), *Migration and Culture, Frontiers of Economics and Globalization*, Vol. 8 (chapter 11), Emerald Group Publishing (pp. 269-292), 2010.

D. Working Papers:

1. "Can an Ethnic Group Climb up from the Bottom of the Ladder" (with Gil Epstein). IZA Discussion Paper no. 6796.
 2. "Social Involvement, Level of Income and Employment among Immigrants: The Israeli Experience" (with Yuval Arbel and Yossef Tobol). IZA Discussion Paper no. 6416.
 3. "Language-Skill Complementarity: Returns to Immigrant Language Acquisition" (with Eli Berman and Kevin Lang). NBER Working Paper no. 7737, Jun 2000.
 4. "The Return to English in a Non – English Speaking Country: Russian Immigrants and Native Israelis in Israel" (with Kevin Lang), NBER Working Paper no. 12464, Aug 2006.
 5. "Why is an Elite Undergraduate Education Valuable? Evidence from Israel" (with Kevin Lang). NBER Working Paper no. 16730, Jan 2011.
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1. ג'רוסלם פוסט, www.jpost.com 2012/4/8 -Wage Gap between Men and Women increase with age
2. להיות הורים – מעריב, www.nrg.co.il 2012/7/3
3. צבע הכסף – עולים אקדמאים מברית המועצות משתכרים כ-66 אחוז יותר מאתיופים – דה מרקר, 2012/12/17, www.themarker.com
4. בתחתית סולם השכר – דה מרקר: יוצאי אתיופיה משתכרים עד 40% פחות מערביי ישראל - 2012/3/8 www.hurs.co.il
5. ילדת? הפסדת- כלכליסט, www.calcalist.co.il 2012/3/8
6. תחתית שוק העבודה: אתיופים מקבלי השכר הנמוך בישראל: - דה מרקר, 2012/3/5 www.themarker.com
7. שביתת הרופאים היום שאחרי- גלובס, www.globes.co.il, 2011/4/12
8. Why is an Elite undergraduate education valuable? - אקונומיסט 2011/2/16 www.economist.com
9. פריקונומיק, ניו יורק טיימס, 2011/2/7 How much Value Does an "Elite" college provide?. www.freakonomics.nytimes.com
10. בלומברג, www.bloomberg.com 2011/3/21 - Harvard Isn't Worth in Beyond Mom's Party Chatter
11. הכישלון של לימודי הכלכלה בישראל, The Marker 2010/10/18, www.themarker.com
12. האם לימודים אקדמאיים הם כדאיים מנקודת מבט כלכלית – תפוז, www.tapuz.co.il 2010/2/13
13. מדבר אנגלית? קבל העלאה של 27%, The Marker 2009/2/5, www.themarker.com
14. להרביץ תורה בתלמיד- The Marker 16/10/2009, www.themarker.com
15. מי מרוויח יותר- בוגרי מכללה או בוגרי אוניברסיטה? Ynet, www.ynet.co.il
16. האם המדינה צריכה לחלק כסף לתעשיינים? Ynet, 6/11/2009, www.ynet.co.il
17. נשארים בעמדת המתנה – כלכליסט, www.calcalist.co.il, 2009/10/4

18. האם אימפריית הקולינאריה הצרפתית דועכת? - איגוד השפים הישראלי , www.icc.israserv.co.il

19. מסעדות היוקרה- הראשונות להיפגע –2008/9/17, NEWS1 www.news1.co.il

20. כולנו נקבל פחות פנסיה על הכסף שחסכנו – עדיף, 2008/9/17 www.anet.co.il

21. טוב עשה הממשל האמריקני בעניין ליהמן BIZ PORTAL , 2008/9/17 www.bizportal.co.il

22. ביקורת על ההסכם שיאפשר למעסיקים לבדוק דוא"ל : "יוביל לדמורליזציה" , גלובס, 2008/6/26
www.globes.co.il

23. קריסת בנק ההשקעות להמן ברדרס- ECONOMIST , 2008/9/17, www.economist.co.il

24. אורזים לך את העסק ועוברים לישראל- זה מרקר, 2008/9/17 .18 www.themarket.co.il
